

Adventurers and Scientists for Conservation, Inc.
(dba Adventure Scientists)
Financial Statements
with
Independent Auditors' Report

For the Year Ended March 31, 2025

# Adventurers and Scientists for Conservation, Inc. (dba Adventure Scientists) Table of Contents March 31, 2025

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#### INDEPENDENT AUDITORS' REPORT

Board of Directors Adventurers and Scientists for Conservation, Inc. (dba Adventure Scientists) Bozeman, Montana

## **Opinion**

We have audited the accompanying financial statements of Adventurers and Scientists for Conservation, Inc. dba Adventure Scientists (a nonprofit organization) which comprise the statement of financial position as of March 31, 2025, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Adventurers and Scientists for Conservation, Inc. dba Adventure Scientists as of March 31, 2025, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Adventurers and Scientists for Conservation, Inc. dba Adventure Scientists and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Adventurers and Scientists for Conservation, Inc. dba Adventure Scientists' ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

## Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Adventurers and Scientists for Conservation, Inc. dba Adventure Scientists' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Adventurers and Scientists for Conservation, Inc. dba Adventure Scientists' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit

Bozeman, Montana September 10, 2025

Rudd & Company, PLLC

## Adventurers and Scientists for Conservation, Inc. (dba Adventure Scientists) Statement of Financial Position

<b>As of March 31, 20</b>	125
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Assets	
Current Assets Cash and cash equivalents Pledges receivable Prepaid expenses	\$ 254,813 791,718 11,209
Total Current Assets	1,057,740
Property and Equipment Vehicles Equipment Accumulated depreciation	12,000 20,213 (31,805)
Net Property and Equipment	408
Other Assets Investments Pledges receivable, noncurrent Operating right-of-use lease asset Software, net of accumulated amortization of \$167,722	621,172 350,000 79,817 70,278
Total Other Assets	1,121,267
Total Assets	2,179,415
Liabilities and Net Assets	
Current Liabilities Accounts payable and accrued expenses Accrued payroll and payroll taxes Short-term operating lease liability Total Current Liabilities	128,885 35,634 23,182 187,701
Long-term operating lease liability	56,709
Total Liabilities	244,410
Net Assets With donor restrictions Without donor restrictions	1,175,203 759,802
Total Net Assets	1,935,005
Total Liabilities and Net Assets	\$ 2,179,415

## Adventurers and Scientists for Conservation, Inc. (dba Adventure Scientists) Statement of Activities For the Year Ended March 31, 2025

Revenues and Support		Without Donor estrictions	With Donor Restrictions			Totals
Contributions and pledges	\$	962,152	\$	231,640	\$	1,193,792
Sponsorships	Ф	85,615	Ф	231,040	Ф	85,615
Project management fees		223,622		_		223,622
In-kind contributions		121,341		_		121,341
in kind contributions		121,571				121,541
Total Revenue and Support		1,392,730		231,640		1,624,370
Net Assets Released from Restrictions						
Time restrictions		720,419		(720,419)		_
Purpose restrictions		100,964		(100,964)		-
Total Net Assets Released						
from Restrictions		821,383		(821,383)		
T.						
Expenses		2.50(.420				2.506.420
Program services		2,506,430		-		2,506,430
General and administrative		208,575		-		208,575
Fundraising		121,168				121,168
Total Expenses		2,836,173				2,836,173
Other Income						
Investment income		37,603		<u>-</u>		37,603
Change in Net Assets		(584,457)		(589,743)		(1,174,200)
Net Assets, Beginning of Year		1,344,259		1,764,946		3,109,205
Net Assets, End of Year	\$	759,802	\$	1,175,203	\$	1,935,005

The accompanying notes are an integral part of these statements.

## Adventurers and Scientists for Conservation, Inc. (dba Adventure Scientists) Statement of Functional Expenses For the Year Ended March 31, 2025

	Program Services	General and Administrative Fundraising		Totals
		·		
Bad debt	\$ 100,808	\$ 2,256	\$ 3,739	\$ 106,803
Computer/tech	62,408	1,397	2,315	66,120
Depreciation and amortization	73,965	1,655	2,744	78,364
Equipment	4,270	96	158	4,524
Fees	2,394	54	89	2,537
Insurance	13,372	300	496	14,168
In-kind	114,530	2,563	4,248	121,341
Meetings	6,247	140	232	6,619
Office	4,497	100	165	4,762
Personnel and payroll expenses	1,775,321	185,050	92,727	2,053,098
Professional and legal	76,328	1,708	2,831	80,867
Promotional materials	18,768	421	696	19,885
Publications/media	10,197	229	378	10,804
Registration/dues	21,960	491	814	23,265
Rent	73,999	1,656	2,745	78,400
Shipping	7,764	174	288	8,226
Supplies	676	15	25	716
Staff development	61,184	8,530	3,594	73,308
Travel	71,662	1,604	2,658	75,924
Utilities	4,252	95	158	4,505
Vehicle expense	837	19	31	887
Volunteer	991	22	37	1,050
Total	\$ 2,506,430	\$ 208,575	\$ 121,168	\$ 2,836,173

## Adventurers and Scientists for Conservation, Inc. (dba Adventure Scientists) Statement of Cash Flows

For the Year Ended March 31, 2025

Cash Flows from Operating Activities		
Change in Net Assets	\$ (	(1,174,200)
Adjustment to reconcile change in net assets to net		
cash used by operating activities		
Depreciation and amortization		78,364
Donation of stock		(34,920)
Investment unrealized gain		(411)
(Increase) decrease in current assets:		
Accounts receivable		31,982
Pledges receivable		641,252
Operating right-of-use lease asset		85,125
Prepaid expenses		4,548
Increase (decrease) in current liabilities:		
Accounts payable and accrued expenses		55,258
Accrued payroll and payroll taxes		(26,619)
Operating lease liability		(85,084)
Net Cash Used by Operating Activities		(424,705)
Cash Flows from Investing Activities		
Purchase of investments		(36,783)
Transfer of cash to investments		(200,000)
Transfer of investments to cash		752,000
Net Cash Provided by Investing Activities		515,217
Net Change in Cash and Cash Equivalents		90,512
Cash and Cash Equivalents, Beginning of Year		164,301
Cash and Cash Equivalents, End of Year	\$	254,813
Supplemental Disclosure of Cash and Non-Cash Flow Information Non-cash donations of goods and services	\$	121,341
ron-easi donations of goods and services	Ψ	141,341

The accompanying notes are an integral part of these statements.

## 1. Significant Accounting Policies

## **Organization and Nature of Operations**

Adventurers and Scientists for Conservation, Inc. (the Organization), a Montana nonprofit corporation, dba Adventure Scientists, was formed in 2011. The Organization became a 501(c)(3) nonprofit organization in 2015. The Organization equips partners with data collected from the outdoors that are crucial to unlocking solutions to the world's environmental challenges. By leveraging the skills of the outdoor adventure community they are uniquely able to gather difficult-to-obtain data at any scale, in any environment.

### **Basis of Accounting**

The accompanying financial statements have been prepared in accordance with accounting standards generally accepted in the United States of America ("GAAP"), as codified by the Financial Accounting Standards Board ("FASB").

#### **Classification of Net Assets**

Contributions are recorded when received, unless susceptible to accrual, and expenses are recognized when incurred. Net assets, revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified as follows:

Net Assets without Donor Restrictions - Net assets that are not subject to donor imposed stipulations. These net assets are intended for use by management and the Board of Directors for general operations. These net assets also include net assets that have been designated by the Board for certain uses.

Net Assets with Donor Restrictions – Net assets subject to donor imposed restrictions that either expire by the passage of time or can be fulfilled by actions of the Organization pursuant to the donor stipulations. Donor-imposed restrictions are increases in net assets without donor restrictions when restrictions are met in the same reporting period.

This net asset classification also includes net assets subject to donor-imposed stipulations that require they be maintained permanently by the Organization. Generally, the donors of these assets permit the use of all or part of the income earned on any related investments for general or specific purposes.

Donor restricted contributions (if any) are reported as an increase to net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Statement of Activities as net assets released from restrictions.

## 1. Significant Accounting Policies (continued)

## Cash and Cash Equivalents

For the purposes of the statement of cash flows, the Organization considers all cash and other highly liquid investments with an original maturity of less than three months as cash equivalents.

The Organization maintains its cash balances in financial institutions. Balances are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. Deposits at March 31, 2025 did not exceed the FDIC limit.

#### **Accounts Receivable**

The Organization uses the direct write-off method to account for bad debts. Accounts receivable are reviewed periodically and those accounts, which are considered doubtful, are charged off to operating expenses. The use of this method does not result in a material difference from the allowance method required by GAAP in the United States. The Organization does not charge finance charges on aged receivables. Accounts receivable at March 31, 2025 and 2024 was \$0 and \$31,982, respectively.

#### **Pledges Receivable**

Pledges receivable that are expected to be collected after one year are recorded at their net realizable value. Management believes receivables as of March 31, 2025 to be fully collectible; therefore, no allowance for doubtful accounts is presented. As of March 31, 2025, 84% of pledges receivable are due from four donors. During the year ended March 31, 2025, the Organization wrote off \$106,503 of pledges due to market variations and change of donor pledge plans.

#### **Investments**

Investments in marketable securities with readily determinable fair values are reported at their fair value in the statement of financial position with the annual change in fair value being recorded as unrealized gains (losses) in the change in net assets without donor restrictions. Investments held in securities are insured by the Securities Investor Protection Corporation (SIPC) up to \$500,000 for securities and cash. Investments include cash balances that are insured by the FDIC up to \$250,000. At March 31, 2025, no cash deposits classified as investments exceeded the FDIC limits.

## 1. Significant Accounting Policies (continued)

## Property, Equipment and Software

The Organization capitalizes purchased assets over \$5,000, and with a useful life in excess of one year. Lesser amounts are expensed. Property, equipment and software is stated at cost or, if donated, at the estimated fair market value at the date of donation. Depreciation and amortization of property, equipment and software is computed using the straight-line method over the estimated useful lives of the assets. Future amortization expenses are \$70,278 for 2026. Normal repair and maintenance costs are expensed as incurred. Estimated useful lives of property, equipment and software are as follows:

Equipment	3-5 years
Vehicles	3-5 years
Software	3 years

#### Leases

The Organization leases a building in a non-cancelable operating leases. The lease expires on May 1, 2028. The Organization's policy is to included in the determination of the right-of-use asset and lease liability any renewal options when the options are reasonably certain to be exercised. No options existed for the reported lease.

If the contract provides the Organization the right to substantially all the economic benefits and the right to direct and use of the identified asset, it is considered to be or contain a lease. Right-of-use (ROU) assets and the lease liabilities are recognized at the lease commencement date based on the present value of the future lease payments over the expected lease term.

The lease liability is initially and subsequently recognized based on the present value of its future lease payments. The weighted-average discount rate is based on the discount rate implicit in the lease, or if the implicit rate is not readily determinable from the lease, then the Organization estimates an applicable incremental borrowing rate. The incremental borrowing rate is estimated using the Organization's applicable borrowing rates and the contractual lease term.

The Organization has elected the short-term lease exemption for all leases with a term of 12 months or less for both existing and ongoing operating leases to not recognize the asset and liability for these leases. Lease payments for short-term leases are recognized on the straight-line basis.

## 1. Significant Accounting Policies (continued)

#### Revenue

In-Kind Contributions

The Organization records various types of in-kind support, including goods and services. GAAP requires recognition of professional services received if those services (a) create or enhanced long-lived assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. Contributions of tangible assets are recognized at fair value when received.

#### Grants

The Organization receives grants from public agencies, as well as private organizations and individuals, to be used for specific programs or purposes, which may include general operations. Unconditional grant awards are recorded as grant revenue in the period in which they are awarded. Grants having the existence of a condition, but lacking in both the existence of a barrier and right of return to the resource provided, are classified as with donor restrictions grant revenue until the conditions are met. Conditional grant awards, having both the existence of a barrier and right of return to the resource provider, are classified as refundable advances when received as a cash advance and are recognized as revenue when the awards are expended for the purposes of the grant or other conditions are satisfied.

#### Contributions and Pledges

Contributions are recognized when the donor makes a promise to give to Adventure Scientists that is, in substance, unconditional. Unconditional donor promises to give are reported at fair value at the date that there is sufficient verifiable evidence documenting that a promise was made by the donor and received by the Organization. Contributions of donor-restricted gifts are recognized at the time of the gift.

The gifts are reported as either net assets without donor restrictions or net assets with donor restrictions if they are received with donor stipulations that sufficiently limit the use of the donated assets. When a donor restriction expires, through the passage of time or when the purpose is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions.

#### **Sponsorships**

Sponsorship funds are received from corporate partners that support the Organization through philanthropic giving programs.

## 1. Significant Accounting Policies (continued)

## Project Management Fees

The Organization receives project management fee revenue for services provided or work performed for other organizations. Revenue is billed on a reimbursement basis, and recognized as reimbursable expenses are incurred. All funds are considered to be without donor restriction as the expenses have already been incurred.

For the year ended March 31, 2025, 61% of revenues were received from 5 donors.

#### Advertising

The Organization expenses advertising costs as they are incurred. Advertising expenses are included in promotion materials and publications/media on the statement of functional expenses.

#### **Functional Allocation of Expenses**

Most expenses are charged directly to the program, to fundraising, or to the general and administrative based on specific identification; however, some indirect expenses are allocated between program, fundraising, and general and administrative. Allocations are based on actual wages by function as a percentage of total wages.

#### **Income Taxes**

The Organization is exempt from federal and state income taxes under section 501(c)(3) of the Internal Revenue Code, and therefore has made no provision for federal income taxes in the accompanying financial statements. The determination of tax-exempt status is considered to be a tax position taken with respect to the provisions of GAAP. The Organization's policy is to evaluate the likelihood that its uncertain tax positions will prevail upon examination based on the extent to which those positions have substantial support within the Internal Revenue Code and Regulations, Revenue Rulings, court decisions, and other evidence. It is the opinion of management that the Organization has no uncertain tax positions that would be subject to recognition under these standards. The Organization files Form 990 in the U.S. federal jurisdiction and Form 199 in the state of California. The Organization's employer identification number is 45-3345338.

### **Use of Estimates**

The preparation of financial statements in conformity with GAAP in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### **Subsequent Events**

Management has evaluated subsequent events through September 10, 2025, the date on which the financial statements were available to be issued.

## 2. Related Party Transactions

During the year ended March 31, 2025, the Organization received \$63,434 of related party donations from management, board members and organizations related to board members. All donations were conducted on terms equivalent to arms-length transactions.

#### 3. Fair Value Measurements

The Organization has determined the fair value of their investments through the application of the FASB Accounting Standards Codification (ASC) for financial instruments measured at fair value on a recurring basis.

The standard defines the fair value, establishes a framework for measuring fair value in accordance with GAAP in the United States and expands disclosures about fair value measurements.

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants on the measurement date. The framework establishes a three-tier fair value hierarchy that prioritizes the inputs in measuring fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements), and the lowest priority to unobservable inputs (Level 3 measurements). These tiers are as follows:

Level 1 - Quoted market prices in active markets for identical assets or liabilities.

Level 2 - Inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 - Unobservable inputs for the asset or liability. Unobservable inputs shall be used to measure fair value to the extent that the observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset or liability at the measurement date.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. All investments measured at fair value are considered to be Level 1 assets.

## 3. Fair Value Measurements (continued)

Cost and fair values of investments at March 31, 2025 are as follows:

			Fair Value		alue Total	
	Cost		(	(Level 1)		vestments
Marketable exchange-traded funds	\$	373,019	\$	379,010	\$	379,010
Mutual funds		225,716		226,004		226,004
Insured deposit account						16,158
	\$	598,735	\$	605,014	\$	621,172

Investment income for the year ended March 31, 2025 includes the following:

Interest and dividends	\$ 37,192
Unrealized gains	411
Total investment income	\$ 37,603

#### 4. Retirement Plan

The Organization participates in a defined contribution retirement plan for eligible employees. According to the plan, the Organization will match each participant's elective salary deferrals, dollar for dollar, up to 4% of each participant's compensation. During the year ended March 31, 2025, the Organization made a matching contribution to the plan of \$35,445.

## 5. In-Kind Support

Donations of supplies and other nonfinancial assets are recorded as contributions without donor restriction at their estimated fair value based upon current market rates for similar items at the time of receipt. The following in-kind donations were recognized for the year ended March 31, 2025:

	Program Services	neral and inistrative	Fun	draising	Total
Professional and legal Promotional materials	\$ 104,187 9,874	\$ 2,217 210	\$	4,433 420	\$ 110,837 10,504
	\$ 114,530	\$ 2,563	\$	4,248	\$ 121,341

### 6. Net Assets with Donor Restrictions

Net assets of the Organization consist of balances that are restricted to various project and timing commitments based on donor-imposed restrictions. The restricted amounts as of March 31, 2025 are listed as follows:

Purpose Restrictions	
Restoration Project	\$ 400,203
Timing Restrictions - Pledges receivable	
To be received in FY 2026 or later	425,000
To be received in FY 2027 or later	 350,000
	\$ 1,175,203

### 7. Leases

Total operating lease costs for the year ended March 31, 2025 were \$78,441 for the lease under ASC 842, Leases, and \$1,415 for short-term leases under the exemption.

The following summarizes the weighted-average remaining lease term and weighted-average discount rate at March 31, 2025:

Weighted-average remaining lease term for operating leases	3.1
Weighted-average discount rate for operating leases	3.89%

Future minimum operating lease payments are as follows:

Fiscal year 2026	\$ 19,350
Fiscal year 2027	26,488
Fiscal year 2028	27,458
Fiscal year 2029	11,571
Total lease payments	84,867
Less interest	 (4,976)
Present value of lease liabilities	\$ 79,891

## 8. Liquidity and Availability of Resources

Financial assets available for general expenses (without donor or other restrictions limiting their use), within one year of the balance sheet date, comprise the following:

Cash and cash equivalents	\$ 254,813
Pledges receivable	791,718
Investments	621,172
Less: net assets with donor restrictions	(1,175,203)
Total Financial Assets Available	\$ 492,500

The Organization is substantially supported by contributions and project management fees. The Organization has various sources of liquidity at its disposal, including cash and cash equivalents and receivables. The Organization strives to maintain three to six months of operating costs in reserves. This allows the Organization to appropriately respond to emergency or unforeseen situations. Furthermore, reserve funds allow the Organization to maintain needed cash flow through the fiscal year.