



RUDD & COMPANY PLLC
certified public accountants | business consultants



**Adventurers and Scientists for Conservation, Inc.
(dba Adventure Scientists)
Financial Statements
with
Independent Auditors' Report
For the Year Ended December 31, 2022**

giving direction to your future

Adventurers and Scientists for Conservation, Inc. (dba Adventure Scientists)
Table of Contents
December 31, 2022

Independent Auditors' Report	1 and 2
---	---------

Financial Statements

Statement of Financial Position	3
Statement of Activities.....	4
Statement of Functional Expenses	5
Statement of Cash Flows	6
Notes to the Financial Statements.....	7 to 14



RUDD & COMPANYSM

certified public accountants | business consultants

INDEPENDENT AUDITORS' REPORT

Board of Directors

Adventurers and Scientists for Conservation, Inc. (dba Adventure Scientists)

Bozeman, Montana

Opinion

We have audited the accompanying financial statements of Adventurers and Scientists for Conservation, Inc. dba Adventure Scientists (a nonprofit organization) which comprise the statement of financial position as of December 31, 2022, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Adventurers and Scientists for Conservation, Inc. dba Adventure Scientists as of December 31, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Adventurers and Scientists for Conservation, Inc. dba Adventure Scientists and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Adventurers and Scientists for Conservation, Inc. dba Adventure Scientists' ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Adventurers and Scientists for Conservation, Inc. dba Adventure Scientists' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Adventurers and Scientists for Conservation, Inc. dba Adventure Scientists' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit

Rudd & Company, PLLC

Bozeman, Montana
April 27, 2023

Adventurers and Scientists for Conservation, Inc. (dba Adventure Scientists)
Statement of Financial Position
As of December 31, 2022

Assets

Current Assets

Cash and cash equivalents	\$ 699,056
Accounts receivable	46,009
Pledges receivable	725,377
Prepaid expenses	2,581
Total Current Assets	<u>1,473,023</u>

Property and Equipment

Vehicles	12,000
Leasehold improvements	7,000
Equipment	20,213
Accumulated depreciation	<u>(24,923)</u>
Net Property and Equipment	<u>14,290</u>

Other Assets

Investments	806,564
Pledges receivable, noncurrent	209,737
Software, net of accumulated amortization of \$6,445	<u>211,555</u>
Total Other Assets	<u>1,227,856</u>

Total Assets	<u>2,715,169</u>
--------------	------------------

Liabilities and Net Assets

Current Liabilities

Accounts payable and accrued expenses	80,612
Accrued payroll and payroll taxes	18,413
Deferred revenue	<u>10,000</u>
Total Current Liabilities	<u>109,025</u>

Net Assets

Without donor restrictions	1,741,418
With donor restrictions	<u>864,726</u>
Total Net Assets	<u>2,606,144</u>
Total Liabilities and Net Assets	<u>\$ 2,715,169</u>

The accompanying notes are an integral part of these statements.

Adventurers and Scientists for Conservation, Inc. (dba Adventure Scientists)
Statement of Activities
For the Year Ended December 31, 2022

	Without Donor Restrictions	With Donor Restrictions	Totals
Revenues and Support			
Contributions and pledges	\$ 775,097	\$ 814,989	\$ 1,590,086
Sponsorships	93,246	-	93,246
Project management fees	299,665	-	299,665
In-kind contributions	67,084	-	67,084
Total Revenue and Support	1,235,092	814,989	2,050,081
Net Assets Released from Restrictions			
Time restrictions	225,263	(225,263)	-
Project restrictions	354,921	(354,921)	-
Total Net Assets Released from Restrictions	580,184	(580,184)	-
Expenses			
Program services	1,350,288	-	1,350,288
General and administrative	220,070	-	220,070
Fundraising	362,533	-	362,533
Total Expenses	1,932,891	-	1,932,891
Other Income			
Other income	100,310	-	100,310
Investment realized/unrealized gain	25,234	-	25,234
Investment income	11,644	-	11,644
Total Other Income	137,188	-	137,188
Change in Net Assets	19,573	234,805	254,378
Net Assets, Beginning of Year	1,721,845	629,921	2,351,766
Net Assets, End of Year	\$ 1,741,418	\$ 864,726	\$ 2,606,144

The accompanying notes are an integral part of these statements.

Adventurers and Scientists for Conservation, Inc. (dba Adventure Scientists)
Statement of Functional Expenses
For the Year Ended December 31, 2022

	Program Services	General and Administrative	Fundraising	Totals
Computer/tech	\$ 56,711	\$ 10,802	\$ 10,140	\$ 77,653
Depreciation and amortization	7,330	555	2,935	10,820
Equipment	17,176	2	8	17,186
Fees	3,359	247	2,908	6,514
Insurance	6,201	469	2,483	9,153
In-kind	45,446	3,442	18,196	67,084
Meetings	8,091	1,541	806	10,438
Office	2,327	130	1,380	3,837
Personnel and payroll expenses	922,190	175,655	238,164	1,336,009
Professional and legal	65,465	4,398	30,103	99,966
Promotional materials	18,759	382	2,472	21,613
Publications/media	11,328	680	4,377	16,385
Registration/dues	22,997	66	8,587	31,650
Rent	27,960	2,118	11,195	41,273
Shipping	24,469	12	250	24,731
Supplies	1,037	5	29	1,071
Staff development	36,526	6,957	69	43,552
Travel	62,306	11,868	24,452	98,626
Utilities	9,125	685	3,683	13,493
Vehicle expense	741	56	296	1,093
Volunteer	744	-	-	744
Total	<u>\$ 1,350,288</u>	<u>\$ 220,070</u>	<u>\$ 362,533</u>	<u>\$ 1,932,891</u>

The accompanying notes are an integral part of these statements.

Adventurers and Scientists for Conservation, Inc. (dba Adventure Scientists)
Statement of Cash Flows
For the Year Ended December 31, 2022

Cash Flows from Operating Activities

Change in Net Assets	\$ 254,378
Adjustment to reconcile change in net assets to net cash used by operating activities	
Depreciation and amortization	10,820
Donation of stock	(29,811)
Investment realized/unrealized gain	(25,234)
(Increase) decrease in current assets:	
Accounts receivable	23,131
Pledges receivable	(513,729)
Prepaid expenses	5,074
Increase (decrease) in current liabilities:	
Accounts payable and accrued expenses	16,952
Accrued payroll and payroll taxes	3,708
Deferred revenue	10,000
Net Cash Used by Operating Activities	<u>(244,711)</u>

Cash Flows from Investing Activities

Purchase of investments	(968,290)
Proceeds from sale of investments	216,770
Purchase of software	<u>(205,000)</u>
Net Cash Used by Investing Activities	<u>(956,520)</u>

Net Change in Cash and Cash Equivalents	<u>(1,201,231)</u>
---	--------------------

Cash and Cash Equivalents, Beginning of Year	<u>1,900,287</u>
--	------------------

Cash and Cash Equivalents, End of Year	<u>\$ 699,056</u>
--	-------------------

Supplemental Disclosure of Cash and Non-Cash Flow Information

Non-cash donations of goods and services	\$ 67,084
--	-----------

The accompanying notes are an integral part of these statements.

Adventurers and Scientists for Conservation, Inc. (dba Adventure Scientists)
Notes to the Financial Statements
For the Year Ended December 31, 2022

1. Significant Accounting Policies

Organization and Nature of Operations

Adventurers and Scientists for Conservation, Inc. (the Organization), a Montana nonprofit corporation, dba Adventure Scientists, was formed in 2011. The Organization became a 501(c)3 nonprofit organization in 2015. The Organization equips partners with data collected from the outdoors that are crucial to unlocking solutions to the world's environmental challenges. By leveraging the skills of the outdoor adventure community they are uniquely able to gather difficult-to-obtain data at any scale, in any environment.

Basis of Accounting

The accompanying financial statements have been prepared in accordance with accounting standards generally accepted in the United States of America ("GAAP"), as codified by the Financial Accounting Standards Board ("FASB").

Classification of Net Assets

Contributions are recorded when received, unless susceptible to accrual, and expenses are recognized when incurred. Net assets, revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified as follows:

Net Assets without Donor Restrictions - Net assets that are not subject to donor imposed stipulations. These net assets are intended for use by management and the Board of Directors for general operations. These net assets also include net assets that have been designated by the Board for certain uses.

Net Assets with Donor Restrictions – Net assets subject to donor imposed restrictions that either expire by the passage of time or can be fulfilled by actions of the Organization pursuant to the donor stipulations. Donor-imposed restrictions are increases in net assets without donor restrictions when restrictions are met in the same reporting period.

This net asset classification also includes net assets subject to donor-imposed stipulations that require they be maintained permanently by the Organization. Generally, the donors of these assets permit the use of all or part of the income earned on any related investments for general or specific purposes.

Donor restricted contributions (if any) are reported as an increase to net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Statement of Activities as net assets released from restrictions.

Adventurers and Scientists for Conservation, Inc. (dba Adventure Scientists)
Notes to the Financial Statements
For the Year Ended December 31, 2022

1. Significant Accounting Policies (continued)

Cash and Cash Equivalents

For the purposes of the statement of cash flows, the Organization considers all cash and other highly liquid investments with an original maturity of less than three months as cash equivalents.

The Organization maintains its cash balances in financial institutions. Balances are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. Deposits at December 31, 2022 exceeded the FDIC limit by \$402,875.

Accounts Receivable

The Organization uses the direct write-off method of account for bad debts. Accounts receivable are reviewed periodically and those accounts, which are considered doubtful, are charged off to operating expenses. The use of this method does not result in a material difference from the allowance method required by accounting principles generally accepted in the United States. The Organization does not charge finance charges on aged receivables.

Pledges Receivable

Pledges receivable that are expected to be collected within two years and are recorded at their net realizable value. Management believes receivables as of December 31, 2022 to be fully collectible; therefore, no allowance for doubtful accounts is presented. As of December 31, 2022, 69% of pledges receivable are due from four donors.

Investments

Investments in marketable securities with readily determinable fair values are reported at their fair value in the statement of financial position with the annual change in fair value being recorded as unrealized gains (losses) in the change in net assets without donor restrictions. Investments held in securities are insured by the Securities Investor Protection Corporation (SIPC) up to \$500,000 for securities and cash. Investments include cash balances that are insured by the FDIC up to \$250,000. At December 31, 2022, no cash deposits classified as investments exceeded the FDIC limits.

Property, Equipment and Software

The Organization capitalizes purchased assets over \$5,000, and with a useful life in excess of one year. Lesser amounts are expensed. Property, equipment and software is stated at cost or, if donated, at the estimated fair market value at the date of donation. Depreciation and amortization of property, equipment and software is computed using the straight-line method over the estimated useful lives of the assets. Future amortization expenses are \$72,667 for 2023 and \$70,000 for 2024 and 2025. Normal repair and maintenance costs are expensed as incurred. Estimated useful lives of property, equipment and software are as follows:

Equipment	3-5 years
Vehicles	3-5 years
Software	3 years

Adventurers and Scientists for Conservation, Inc. (dba Adventure Scientists)
Notes to the Financial Statements
For the Year Ended December 31, 2022

1. Significant Accounting Policies (continued)

Revenue

In-Kind Contributions

The Organization records various types of in-kind support, including goods and services. GAAP requires recognition of professional services received if those services (a) create or enhanced long-lived assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. Contributions of tangible assets are recognized at fair value when received.

Grants

The Organization receives grants from public agencies, as well as private organizations and individuals, to be used for specific programs or purposes, which may include general operations. Unconditional grant awards are recorded as grant revenue in the period in which they are awarded. Grants having the existence of a condition, but lacking in both the existence of a barrier and right of return to the resource provided, are classified as restricted grant revenue until the conditions are met. Conditional grant awards, having both the existence of a barrier and right of return to the resource provider, are classified as refundable advances when received as a cash advance and are recognized as revenue when the awards are expended for the purposes of the grant or other conditions are satisfied.

Contributions and Pledges

Contributions are recognized when the donor makes a promise to give to Adventure Scientists that is, in substance, unconditional. Unconditional donor promises to give are reported at fair value at the date that there is sufficient verifiable evidence documenting that a promise was made by the donor and received by the Organization. Contributions of donor-restricted gifts are recognized at the time of the gift.

The gifts are reported as either net assets without donor restrictions or net assets with donor restrictions if they are received with donor stipulations that sufficiently limit the use of the donated assets. When a donor restriction expires, through the passage of time or when the purpose is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions.

Sponsorships

Sponsorship funds are received from corporate partners that support the Organization through philanthropic giving programs.

Project Management Fees

The Organization receives project management fee revenue for services provided or work performed for other organizations. Revenue is billed on a reimbursement basis, and recognized as reimbursable expenses are incurred. All funds are considered to be without donor restriction as the expenses have already been incurred.

Adventurers and Scientists for Conservation, Inc. (dba Adventure Scientists)
Notes to the Financial Statements
For the Year Ended December 31, 2022

1. Significant Accounting Policies (continued)

Revenue (continued)

Other Income

The Coronavirus Aid, Relief, and Economic Security Act provided an employee retention credit (the credit) which is a refundable tax credit against certain employment taxes. The Consolidated Appropriations Act of 2021 and the American Rescue Plan Act of 2021 expanded the availability of the credit, extended the credit through September 30, 2021, and increased the credit to 70% of qualified wages, capped at \$7,000 per quarter. As a result of the changes to the credit, the maximum credit per employee increased from \$10,000 in 2020 to \$21,000 in 2021. During the year ended December 31, 2022, the Organization recorded a \$99,422 benefit related to the credit which is presented in the statement of activities as other income.

The Organization has elected to account for the credits by applying FASB ASC 958-605, *Not-for-Profit Entities: Revenue Recognition*. Under this method, the Organization records contribution revenue when the contribution is deemed to be unconditional, that is when there is no longer a measurable performance or other barrier and a right of return or release from obligation to pay the contribution. Management has determined that the contribution is unconditional.

Advertising

The Organization expenses advertising costs as they are incurred. Advertising expenses are included in promotion materials and publications/media on the statement of functional expenses.

Functional Allocation of Expenses

Most expenses are charged directly to the program, to fundraising, or to the general and administrative based on specific identification; however, some indirect expenses are allocated between program, fundraising, and general and administrative. Allocations are based on actual wages by function as a percentage of total wages.

Income Taxes

The Organization is exempt from federal and state income taxes under section 501(c)(3) of the Internal Revenue Code, and therefore has made no provision for federal income taxes in the accompanying financial statements. The determination of tax-exempt status is considered to be a tax position taken with respect to the provisions of GAAP. The Organization's policy is to evaluate the likelihood that its uncertain tax positions will prevail upon examination based on the extent to which those positions have substantial support within the Internal Revenue Code and Regulations, Revenue Rulings, court decisions, and other evidence. It is the opinion of management that the Organization has no uncertain tax positions that would be subject to recognition under these standards. The Organization files Form 990 in the U.S. federal jurisdiction and Form 199 in the state of California. The Organization's employer identification number is 45-3345338.

Adventurers and Scientists for Conservation, Inc. (dba Adventure Scientists)
Notes to the Financial Statements
For the Year Ended December 31, 2022

1. Significant Accounting Policies (continued)

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Subsequent Events

Management has evaluated subsequent events through April 27, 2023, the date on which the financial statements were available to be issued. See Note 9.

Adoption of New Accounting Standard

In September 2020, the FASB issued Accounting Standards Update (ASU) 2020-07, *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*. The standard requires nonprofits to expand their financial statement presentation and disclosure of contributed nonfinancial assets, including in-kind contributions. The standard includes disclosure of information on an entity's policies on contributed nonfinancial assets about monetization and utilization during the reporting period, information on donor-imposed restrictions, and valuation techniques. The Organization adopted this standard, as amended, retrospectively for the year ended December 31, 2022. The standard had a material impact on the financial statements. The Organization has updated disclosures as necessary. See Note 5.

2. Related Party Transactions

During the year ended December 31, 2022, the Organization received \$196,880 of related party donations from management, board members and organizations related to board members. All donations were conducted on terms equivalent to arms-length transactions.

3. Fair Value Measurements

The Organization has determined the fair value of their investments through the application of the FASB Accounting Standards Codification (ASC) for financial instruments measured at fair value on a recurring basis.

The standard defines the fair value, establishes a framework for measuring fair value in accordance with accounting principles generally accepted in the United States and expands disclosures about fair value measurements.

Adventurers and Scientists for Conservation, Inc. (dba Adventure Scientists)
Notes to the Financial Statements
For the Year Ended December 31, 2022

3. Fair Value Measurements (continued)

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants on the measurement date. The framework establishes a three-tier fair value hierarchy that prioritizes the inputs in measuring fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements), and the lowest priority to unobservable inputs (Level 3 measurements). These tiers are as follows:

Level 1 - Quoted market prices in active markets for identical assets or liabilities.

Level 2 - Inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 - Unobservable inputs for the asset or liability. Unobservable inputs shall be used to measure fair value to the extent that the observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset or liability at the measurement date.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. All investments measured at fair value are considered to be Level 1 assets.

Cost and fair values of investments at December 31, 2022 are as follows:

	Cost	Fair Value (Level 1)	Total Investments
Marketable exchange-traded funds	\$ 559,351	\$ 555,547	\$ 555,547
Insured deposit account	-	-	251,017
	<u>\$ 559,351</u>	<u>\$ 555,547</u>	<u>\$ 806,564</u>

Investment income for the year ended December 31, 2022 includes the following:

Dividend and capital gains income	\$ 11,057
Unrealized loss	(3,811)
Realized gain	29,045
Investment fees	<u>(36)</u>
Total investment income, net	<u>\$ 36,255</u>

Adventurers and Scientists for Conservation, Inc. (dba Adventure Scientists)
Notes to the Financial Statements
For the Year Ended December 31, 2022

4. Retirement Plan

The Organization adopted a Savings Incentive Match Plan for Employees (SIMPLE). According to the plan, the Organization will match each participant's elective salary deferrals, dollar for dollar, up to 3% of each participant's compensation. During the year ended December 31, 2022, the Organization made a matching contribution to the SIMPLE plan of \$38,280.

5. In-Kind Support

Donations of supplies and other nonfinancial assets are recorded as contributions without donor restriction at their estimated fair value based upon current market rates for similar items at the time of receipt. The following in-kind donations were recognized for the year ended December 31, 2022:

	Program Services	General and Administrative	Fundraising	Total
Promotional materials	\$ 45,446	\$ 3,442	\$ 18,196	\$ 67,084

6. Net Assets with Donor Restrictions

Net assets of the Organization consist of balances that are restricted to various project and timing commitments based on donor-imposed restrictions. The restricted amounts as of December 31, 2022 are listed as follows:

Purpose Restrictions	
Project Platform	\$ 89,990
Timing Restrictions - Pledges receivable	
To be received in 2023	564,999
To be received in 2024	209,737
	<u>\$ 864,726</u>

7. Leases

On July 1, 2019, Adventure Scientists entered into a 60-month triple net operating lease agreement for office space that was set to expire June 30, 2024. The monthly lease payment has a base rate of \$3,391 and increases 3% annually. Total rent expense for this lease for the year ended December 31, 2022 was \$41,273.

Adventurers and Scientists for Conservation, Inc. (dba Adventure Scientists)
Notes to the Financial Statements
For the Year Ended December 31, 2022

7. Leases (continued)

On November 30, 2022, the lease was terminated and the landlord allowed the Organization to continue occupying the office space at no cost until February 28, 2023. Management evaluated and determined the in-kind rents received and the Accounting Standards Update (ASU) No. 2016-02, *Leases (Topic 842)* are not material to the financial statements.

8. Liquidity and Availability of Resources

Financial assets available for general expenses (without donor or other restrictions limiting their use), within one year of the balance sheet date, comprise the following:

Cash and cash equivalents	\$ 699,056
Accounts receivable	46,009
Pledges receivable	725,377
Investments	806,564
Less: net assets with donor restrictions	<u>(654,989)</u>
Total Financial Assets Available	<u>\$ 1,622,017</u>

The Organization is substantially supported by contributions and project management fees. The Organization has various sources of liquidity at its disposal, including cash and cash equivalents and receivables. The Organization strives to maintain three to six months of operating costs in reserves. This allows the Organization to appropriately respond to emergency or unforeseen situations. Furthermore, reserve funds allow the Organization to maintain needed cash flow through the fiscal year.

9. Subsequent Event

Subsequent to year-end, the Organization changed to a March 31st fiscal year-end. There will be a three-month period ended March 31, 2023, and the next full fiscal year will be April 1, 2023 to March 31, 2024.