



ADVENTURE SCIENTISTS®

EXPLORE. COLLECT. PROTECT.

Head of Strategic Partnerships Job Description

Who we are

Science-based solutions hold our greatest hope for long-term coexistence with nature. While government and industry have made meaningful strides in tackling urgent global environmental challenges, efforts have been constrained by a lack of funding, access to the right data, and the resources to generate public support. Adventure Scientists serves as an invaluable partner to cutting edge researchers in the planning and execution of large-scale field data collection projects around the world. These partnerships have yielded groundbreaking environmental discoveries, aided accountability across supply chains, and have catalyzed focused initiatives that will positively impact our planet for generations.

Our network of trained volunteers, who come from the outdoor community, enables scientists to ask more impactful questions, creates compelling storytelling opportunities, and generates connections to impact driven funders eager to fund innovation. Through participation in our projects, thousands of trained volunteers gain lasting experience in the STEM fields, and gain agency in addressing what can feel like overwhelming environmental challenges.

We envision a world in which solutions to environmental issues are limited only by the ability to ask the right questions.

Join us!

Our Commitment to Equity, Inclusion, and Justice (EIJ)

Adventure Scientists strives to create an environment where everyone feels included, valued, and safe engaging with our work, regardless of their race, ethnicity, sexual orientation, gender identity, ability, age, past or current military service, marital status, parental status, religion, socio-economic status, immigration status, or other identity.

Organizational Highlight

- Our annual budget is ~\$2.4M and growing. This is sourced from a combination of partnerships and philanthropic donors.
- Our partners span international organizations, government agencies, NGOs, academia, and industry and include National Geographic, The World Economic Forum, WRI, US Forest Service, Harvard Medical School and many more.
- We have collected the largest dataset on Earth for microplastic pollution, helped restore

extirpated species to their home ranges, and advanced the identification of the genes responsible for antibiotic resistance.

The Head of Strategic Partnerships (HoSP) Opportunity

If you are a seasoned partnership development/or procurement leader who has significant experience working with or for government, international, or multilateral organizations (i.e. United Nations, World Bank, Global Environment Facility, USAID, etc.), has senior leadership experience, a proven track record of driving growth through collaborative partnerships, and a desire to further our mission, we'd love to meet you.

The HoSP will partner directly with the Founder/Executive Director. **Key responsibilities and duties will include:**

- Forge partnerships with external organizations and agencies to build meaningful scientific collaborations at a global scale
- Lead our long-term strategy for international expansion and build/guide the team required across the organization to fill gaps in our readiness to operate internationally
- Steer organizational marketing and communications materials to appeal to potential partners
- Join our senior leadership team to craft and implement our strategies for increasing global impact

Experience and Requirements

- This leader understands how to navigate across government agencies and international organizations.
- Has led/built projects that have led to measurable impact across environmental fields with multilateral stakeholders
- Experience collaborating with and guiding organizational strategy from a position of leadership
- Mastery of diplomacy, negotiation, and cross-cultural communication
- Ability to coach and mentor a growing workforce remotely
- Understanding of a variety of global environmental issues

Personal Attributes and Values

- Direct communicator who asks for what they need
- Entrepreneurial spirit, growth mindset, and a strong bias towards action
- Creative thinker that works cross-functionally to navigate and overcome complex obstacles
- Collaborative, open, direct and transparent with executives and their direct reports
- High degree of integrity and trustworthiness
- Strong sense of personal ownership and responsibility with immense care for details
- A high level of dedication and focus on results
- Excellent writing skills with ability to craft thoughtful, inclusive communications (external and internal communications, messaging, talking points, etc.)

- Demonstrated commitment to equity, inclusion, and elevating a diversity of voices in the scientific, conservation, and/or outdoor fields
- Strong desire to join and assist in the growth of a fast-paced, young, dynamic nonprofit organization

Work Schedule and Compensation

This is a full-time position with a strong preference for candidates in the D.C. Metro area. This remote position will require periodic travel to Bozeman and additional travel throughout the year to key conferences and meetings. Occasional work on weekends or at night should also be expected.

Salary for this role ranges from \$115,000 to \$125,000. We offer a generous and flexible benefits package, including employer-subsidized health insurance, retirement plan with employer matching, personal and professional development opportunities, generous paid time off, paid parental leave, and student loan relief). Additional perks include sabbaticals for long-tenured employees, and access to discounted outdoor gear.

To Apply

Visit the form below on [this page](#) to apply. Direct questions about the application to HOSP@adventurescientists.org.

If you need accommodations at any point in the application or interview process, please let us know.

Applications must include:

- A short (1 page maximum) cover letter describing your background and interest in the position
- Resume (limited to two pages)
- Four professional references